

University of Exeter

Embraces Cloud-Based Spend Analytics to Deliver Value for Money Savings



“The invention of RAPid has revolutionized how quickly and efficiently organizations are able to transform their data into actionable intelligence to drive real savings.”

The University of Exeter is one of the UK’s top universities and combines world class research with excellent student satisfaction at its campuses in Exeter and Cornwall.

Challenge

The Head of Procurement recognized early on that in order for his procurement organization to deliver quick and sustainable savings, he would need to upgrade the university’s spend analysis capabilities. Rosslyn Analytics was chosen to provide a cloud-based spend data management solution which would provide all users with an accurate and categorized view of the university’s spend data from one single data management and analytics platform, RAPid.

Solution

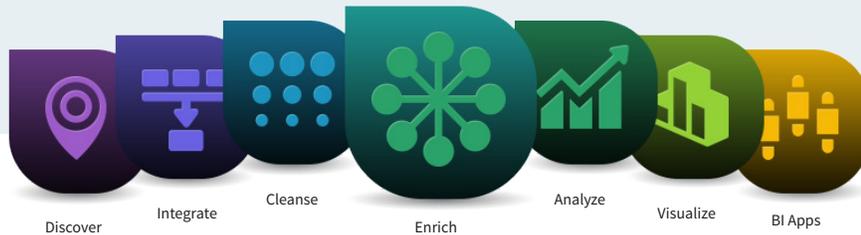
- The University of Exeter’s procurement organization sought a spend analytics platform that did not require installing software on-premise, hiring implementation consultants or training.
- The University of Exeter demanded a secure web browser-based platform that would automatically re-classify data in seconds as well as enable users to create “on the fly” drill-down reports 24/7.
- The University of Exeter wanted a data management and analytics platform that would improve compliance tracking, identify maverick spend and efficiently manage category spend across colleges and services.

Results

- RAPid gives the University of Exeter’s procurement teams a categorized view of spend within minutes of loading data into the secure web-based platform.
- Exeter’s management team was able to - through improved spend visibility - rapidly develop a Value for Money (VfM) strategy with multiple work streams including procurement savings.
- The procurement-led VfM initiative enabled the procurement team to identify the greatest potential savings by commodity type and commodity groups including PCs, laptops, sundries, facilities management and external printing services across all colleges and services.
- The University of Exeter’s Head of Procurement was able to deliver more than £100,000 in savings within three months of using RAPid by better purchasing of personal computers.
- The University of Exeter was able to achieve an initial Return on Investment (ROI) of 1,000% within three months of purchasing RAPid.

About Rosslyn Analytics

Data Management. Analytics. BI Apps.



One Platform

Where Data Means Business

Driven by its mission to bring dynamic data analysis and real-time decision making to business organizations and government entities around the world, Rosslyn Analytics is a SaaS BI vendor that develops and markets the award-winning RAPid data management and analytics platform.

Focused on the preparation and management of analytics ready data, RAPid is the industry's only cloud-based solution to integrate data management and analytics capabilities via a single platform enabling customers to not only accelerate and automate the process of data integration, cleansing and enrichment from both internal and external sources but also to empower businesses to customize reports and dashboards at a fraction of the cost and time associated with traditional approaches.

Through its unique combination of business, software and data expertise, customers work with Rosslyn Analytics to realize previously unobtainable benefits that generate new opportunities from their data, drive deeper business understanding and improve competitive performance.

Rosslyn Analytics is a privately held company, headquartered in the UK with operations in London, UK and New York, USA and maintains a global partner network which includes ISVs, systems integrators, solution providers as well as industry specialist business intelligence consultants.

Corporate Headquarters

25 Eccleston Place
London
SW1W 9NF
UK
T: +44 (0) 203 285 8008

US Office

6th Floor
845 Third Avenue
New York, NY 10022
USA
T: +1 646-290-5246